

Kids Nearly New Sales Rules & Suggestions

Vendor Responsibility: Vendor accepts full responsibility for themselves, helpers, vehicles, and merchandise, while participating in the Kids Nearly New Sales. The Promoter and Fairgrounds Association are not responsible for loss/damage of merchandise or funds due to natural causes or theft. Your participation in this sale/show is your acceptance of the following rules, procedures and guidelines. Bring your own tables, chairs, racks, etc. to help display your merchandise. Promoter has final say in removal of any item from sale. Please check on list of recall items to see if all your sale items are safe for re-sale.

NO: Refunds/credit/transfers, pets, radios, continuous noise, scotch or duct tape on walls, balloons, selling of food/candy, beverages, weapons, flammables, or pornography. **NO subcontracting of space**, Recalled items, out-of-date car seats. Mattresses may accompany a crib or bed but not sold separately. **NO** home party sales.

END OF SALE 1:00pm –NO EARLY PACKING UP!! DO NOT START TAKING STUFF TO CAR UNTIL 1pm. NO VEHICLES ALLOWED IN BUILDING AT PACKUP. Good Will truck will be present to accept goods.

Take all trash/boxes to dumpster outside South exit area. All unsold goods are to be removed.

If sale items or trash are left in area, you will be excluded from selling at a future sale.

EVERYONE PACKED AND OUT OF BUILDING BY 2:30pm

ONLY 2 BADGES ISSUED PER SPACE. Badges are given at the Friday sign-ins/setups. No visitors allowed. **THEY ARE TO BE WORN AT ALL TIMES.** Need to be on for Saturday morning entrance.

Natalie Gabler: email; kidnearlynewsale@aol.com ♦ Call 410.823.0509 ♦ visit www.KNNsale.com

* **CUSTOMERS... LOVE THEM... NEED THEM** *

PLEASE hand out business cards & put up the flyers!

I WILL SEND STEPS TO ADVERTISE YOUR STUFF ON CRAIGS LIST the week before sale.

An email will be sent closer to sale date for you to notify your friends, co-workers, family either by word of mouth, email, Facebook, Twitter ... **YOU ARE OUR BEST ADVERTISERS!**

- **Bring** your own table, chair, racks, and trash bag. Recycle your grocery bags for customer use.
- **Pricing Merchandise:** check ebay and consignment shops, then price your stuff lower.
Price -approximately 30% of retail price. Please separate clothing by sex and size. Price everything.
- **Signage:** Please have a sign telling the sizes and sex of clothing, and if accepting cash or checks.
The only tape used in building is the blue or green painter's tape...it is safe on walls (Lowes/Depot).
- **Cash:** bring a minimum of \$100 in ones. Keep cash on yourself. Do not leave cash overnight in booth.
Collecting taxes is your option. **Accepting Checks** - your choice. If so check Driver's License and write their license number on check. ATM is usually working at North entrance.
- **Do not hold unpaid items.** Selling cribs with parts, exchange phone numbers. Someone is always leaving parts at the sale.
- **Problems:** missing child, lost & found, theft, accident, problems, etc. Contact Natalie at front booths
- **Customer Service:** Please be nice to your customers. They are not always right and they can't always get things for their price. Consider discounting if they are buying multiple items or it's the end of the sale. Don't waste too much time trying to convince customers about the value of your items.
- **WATCH FOR THEFT:** If someone walks out of your booth with an item, nicely confront them and ask if they would like to pay for that now. Remember some people do not realize they pay at each booth.
- **Sell:** EVERYTHING AND ANYTHING FOR KIDS USE, BEST TO SELL SEASONAL. NO FORMULA or FOOD.

Kids Nearly New Spring Sale

HOWARD COUNTY FAIRGROUNDS, EXHIBITION BLD

Saturday, April 18th, 2020 ♦ 8am – 1pm

PUT UP FLYERS

HAND OUT BUSINESS CARDS

SPREAD THE WORD

Vendors: _____ Booth _____

FRIDAY- ALL BOOTHS SET UP starts at 4pm: Consider not bringing small children...lots of vehicles
Garage Doors open 4 - 6pm...not earlier, After 6pm walk your items in until building closes at 8pm.

1. **STOP & PARK vehicle outside** of *North Entrance (see below)
2. **WALK IN to sign-in and get booth badges.** Know your booth space.
3. **DRIVE IN & unload QUICKLY.** Spaces are 12'x12'. Space borders & numbers are marked on floor
4. **Turn off engines** while unloading. **Unloading should take 10 minutes.** DO NOT SET-UP AT THIS TIME!
5. **Exit and park outside.** Come back in for booth set-up until 8pm.

Bring sheets to cover merchandise. (NO SELLING OFF BLANKET ON FLOOR - YARD SALE STYLE).

SATURDAY: (NOT for start of setup) but continuing setup. NO cars in building Saturday.
6am doors open for vendors (North entrance sign will be posted on door). All vendors in building by 7am.
Enjoy personal shopping during this time. Please take bought items to your car before 7:30am.
NO items are to be removed from any vendor's space unless paid for.
WHEN PARKING DO NOT BLOCK ANYONE IN. Follow no-parking signs.

FAIRGROUNDS MAIN DRIVEWAY

